

PUBLIC SERVICE OF NEW HAMPSHIRE  
SMART START 4<sup>th</sup> QUARTER 2012 - REPORT PREPARED FOR  
THE NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION

DOCKET NO. DE 10-188

February 28, 2012

I. INTRODUCTION

In its Report and Order No. 23,851 in Docket DE 01-080 dated November 29, 2001, the Commission approved the Pay-As-You-Save<sup>TM</sup> Energy Efficiency Products Pilot Program (PAYS®)<sup>1</sup>. As part of its report, the Commission required PSNH to file:

“...quarterly reports to the parties and staff with regard to program participation and expenditures.”

Additionally, in its Report and Order No. 24,417 in Docket DE 04-052 dated December 30, 2004, the Commission directed “...the Parties, in consultation with Staff, to amend their quarterly reports to include expanded data collection, monitoring and reporting on the issues addressed in this order. The issues include, but are not limited to, the level of participation, the impact of reduced rebate levels on SMART START and CORE Programs, and the impact on utilities’ bad debt that can be attributed to SMART START.”

PSNH is complying with this order by filing this Quarterly Report.

II. PROGRAM PARTICIPATION (4<sup>th</sup> Quarter)

- Number of active projects carried-over from previous quarter: seventeen (17)
- Number of new projects with analysis: one (1)
- Number of project completions: three (3)
- Number of projects rejected by customer: zero (0)
- Number of projects removed due to inactivity: zero (0)
- Number of projects that failed screening: zero (0)
- Number of active projects remaining: fifteen (15)

Active projects are identified as projects in various stages of execution (identified as “In-Process” or “Potential”). The stages range from still waiting for signed agreements, to the point where energy efficiency measures have been installed and a payment to the contractor is in process but which has not hit PSNH’s accounting system yet. Projects

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<sup>1</sup> As provided for in Order No. 24,417 the program was renamed Smart Start. The Smart Start name is used throughout the remainder of this report.

include exit sign retrofits, indoor lighting retrofits, and street light conversions. It is expected that most will move forward to completion. The following table summarizes the status of all qualifying projects for the 4<sup>th</sup> Quarter of 2012.

Summary of Qualified SMART START Projects

<b>Data as end of Q4 2012</b>				
<b>Project Reporting Status</b>	<b>Number</b>	<b>Costs \$</b>	<b>Lifetime kWh Savings</b>	<b>Lifetime Bill Savings \$</b>
<b>Completed 4th Qtr.</b>	3	\$64,655	1,414,257	\$180,559
<b>In-Process</b>	4	\$139,846	2,683,000	\$486,789
<b>Potential</b>	11	\$235,232	3,999,031	\$989,270
<b>Cumulative 2012 Completions (1st + 2nd + 3rd + 4th Qtrs.)</b>	18	\$404,130	10,414,720	\$1,638,189

**III. EXPANDED PROGRAM REPORTING ISSUES**

As far as can be determined the reduction in the rebate amount (by 10%) had no effect on the level of participation in the Program for the 4<sup>th</sup> Quarter 2012

**IV. PROGRAM EXPENDITURES**

The 4<sup>th</sup> Quarter 2012 SMART START Expenditures totaled \$79,221 and breakdown as follows: PSNH administrative and implementation costs were \$4,662, PSNH shareholder incentive of \$9,904 and contractor payments for SMART START measures totaled \$64,655.

**V. SMART START DELIVERY CHARGE PAYMENTS**

Program Delivery Charge (PDC) payments received for the 4<sup>th</sup> Quarter 2012 totaled \$165,070 which excludes an additional amount collected for Bad Debt of \$8,253. There were no charges against the Bad Debt fund in the 4<sup>th</sup> Quarter of 2012.